



U . S . T R A D E A N D D E V E L O P M E N T A G E N C Y

October 25, 2019

Mr. Ed English
Chief Executive Officer
ELERTS Corporation
1132 Main St.
Weymouth, MA 02190

Dear Mr. English:

On behalf of the U.S. Trade and Development Agency, I would like to thank you for hosting the Vietnam Emergency Communications Reverse Trade Mission (RTM) delegation at your facilities. We recognize that you have many important commitments at your organization, and we appreciate you taking time out of your busy schedule to let the delegation tour your facilities.

The delegates greatly appreciated the opportunity to meet with you and your colleagues to learn about ELERTS Corporation's products and services. The meeting provided them with a better understanding of the emergency communications technologies used in the U.S., and how the experience of ELERTS Corporation can be applied in Ho Chi Minh City as they enhance emergency communication capabilities. Please let us know if we can assist you in facilitating ongoing dialogue with members of the delegation.

Over the next few weeks, Business Council for International Understanding (BCIU), which organized the visit on behalf of USTDA, will follow up with you to learn of any results your organization has experienced as a result of your participation in the RTM, as well as your outlook for future cooperation. Additionally, in the future, USTDA's Office of Program Monitoring and Evaluation or our outside evaluations contractor, will reach out to you for updated information. I would like to take the time to thank you now, well in advance, for your prompt feedback. Your input is critically important for us to be able to continue these programs.

We would very much like to stay in touch, should you be willing to share your expertise with future international delegations sponsored by USTDA. Once again, thank you for your participation. We look forward to working with you again soon.

Sincerely,

A handwritten signature in blue ink, appearing to read "JP", with a long horizontal flourish extending to the right.

Jeff Phillips
Country Manager for the Indo-Pacific